On behalf of the AACC Board of Directors, I am pleased to share this annual report highlighting our association’s achievements and progress throughout 2013. As I was taking office late in December 2012, the Board and association staff approved a 3-year strategic plan aimed at advancing AACC’s vision of better health and healthcare through laboratory medicine. This plan consists of five pillars: Value of Membership, Best Practices, Science & Innovation, Stewardship of AACC’s Resources, and Global Influence. Thus far, I’m proud of the headway we’ve made toward fulfilling our goals in each of these areas—headway that would not have been possible without you, our members. I’m pleased to share some of the highlights of this progress with you.

**Value of Membership**

AACC strives to help lab professionals adapt to change and do what they do best: provide vital insight and guidance to physicians so patients get the care they need. To keep abreast of the changing healthcare environment and its impact on our members, AACC conducted a member survey in 2013. I want to offer sincere thanks to everyone who participated. In the survey results, I was encouraged to see that approximately 80% of respondents reported satisfaction with *Clinical Laboratory News, Clinical Chemistry,* and the AACC annual meeting. Your feedback and suggestions are extremely helpful to AACC as we strive to support your professional growth and career development, and I invite you to continue to share your ideas on how we can strengthen our association.

As one of the resources members value most, the AACC Annual Meeting & Clinical Lab Expo has continued to deliver unparalleled networking and educational opportunities. In 2013, the meeting drew 17,500 laboratory professionals and 650 exhibitors to Houston from around the world. The meeting commenced with an illuminating presentation by C. Ronald Kahn, MD, who gave the Wallace H. Coulter Award Lecture on new discoveries about insulin resistance and obesity. The annual meeting also included a special symposium featuring ACLU attorney Sandra Park, who explored last year’s groundbreaking Supreme Court ruling that isolated human DNA cannot be patented. I’m already looking forward to the 2014 Annual Meeting & Clinical Lab Expo in Chicago and its distinguished line-up of plenary speakers led by digital health expert Eric Topol, MD. I hope to see you there.

Another way AACC engages members is through the Society for Young Clinical Laboratorians (SYCL) and our scientific divisions. SYCL served the needs of laboratory medicine trainees and young professionals well in its first nine years, and we all should look forward to seeing what this project accomplishes in the future to inspire young...
lab professionals to pursue successful career paths and leadership roles in the field. Other organizations are following AACC’s lead in focusing specific programs on professionals early in their careers. As for our divisions, they are tailored to communities of members with common interests in a range of topics, from proteomics and metabolomics to the history of laboratory medicine. In 2013, AACC established a new Endocrinology Division, bringing the total number of divisions to 17. I encourage you to join these dynamic communities and take advantage of the opportunities they provide for intellectual stimulation, idea exchange, mentoring, collaboration, and building enduring relationships.

AACC also seeks to help members adjust to scientific and technological advances—as well as shifts in policy and regulations—that are impacting laboratory medicine. In 2013, AACC’s highly-rated webinars helped nearly 22,000 attendees to stay current on a wide range of evolving laboratory medicine issues, from the lab’s role in pain management to the latest in quality control practices. Additionally, AACC offered 11 online certificate programs, which provided members with an easy, structured way to update your skills and knowledge in areas such as molecular pathology, regulatory compliance, and lab management. AACC also launched one new online certificate program, “Patient Safety Essentials for Laboratory Professionals.”

**Best Practices**
In addition to serving our members, AACC aims to serve the public by providing global leadership in the advancement of clinical laboratory science and medicine. One vital part of this mission is ramping up advocacy and media outreach in order to build awareness among policymakers, healthcare thought leaders, and the public that our profession is crucial to improving patient outcomes through effective utilization of lab testing for diagnosis, monitoring prognosis, and guiding treatment and management decisions. As a first step toward increasing our advocacy work, AACC initiated an international program to address the issue of harmonization of clinical testing. Harmonization will help patients receive appropriate diagnoses and medical treatment by making lab test results comparable regardless of where, when, and by which method the testing occurs. I am happy to say that we made substantial progress in 2013 in our global effort to accomplish this goal. In November, we released a position statement on harmonization to raise awareness about this essential healthcare issue and to urge the medical community to work toward making harmonization a reality. With the goal of managing this initiative, AACC also brought together global thought leaders in laboratory medicine and formed the International Consortium for Harmonization of Clinical Laboratory Results.

AACC also recognizes the need for patient-centered information and programs. Today and moving forward, patients will need to be more informed and engaged in their own health, and as a result, the public needs to know more about the clinical laboratory testing that is performed at nearly all visits to their healthcare providers. In anticipation of this significant trend, we launched AACC’s Lab Tests Online back in 2001. Since then, it has become the world’s leading website for patient-centered health literacy on laboratory testing, and in 2013 celebrated the major milestone of serving its 200 millionth visitor. Members of the Lab Tests Online effort also presented a poster at the Second World Health Organization Global Forum on Medical Devices.
Science and Innovation
Another way in which AACC supports the advancement of the field is by disseminating the pioneering research of clinical laboratory scientists through its journal Clinical Chemistry as well as increasing media outreach to raise public awareness about this research. In 2013, numerous studies published in this prestigious journal received press coverage from various news outlets. Most notably, Nature Medicine, The Washington Post, and The Huffington Post wrote original stories about Clinical Chemistry papers on diagnosing HIV with a handheld mobile device and the effects of cannabis on driving skills. This speaks to the relevance of the journal’s content—and laboratory medicine overall—and its awareness of current societal issues, as does Clinical Chemistry’s most recent immediacy index of 2.7. This is the highest we have rated and places Clinical Chemistry within the top 1.3 percentiles of science journals.

AACC’s Academy, the National Academy of Clinical Biochemistry (NACB), is also working to improve patient care by developing two new Laboratory Management Practice Guidelines in the targeted areas of pain management and measuring human chorionic gonadotropin. In 2013, the expert committees began to collect relevant literature in preparation for reviewing the evidence and developing the guidelines. Before publishing the final guidance, the committees will seek public comments. The NACB expert committees look forward to your feedback.

AACC’s Resources
AACC’s numerous initiatives would not be possible without reliable financial resources. In 2013, our organization’s revenue reached nearly $20 million, while our expenses came in under $19 million. Our net assets totaled $19.2 million, an approximately $800,000 increase since 2012. This continues the trend of fiscal stability and steady growth that AACC has experienced for the last several years, and that has facilitated the ongoing development of programs, services, and resources that keep our members at the forefront of laboratory medicine.

For a more detailed look at AACC’s finances in 2013, please see the 2013 Financial Review in this report.

Developing strong corporate relations is also an important strategic focus for AACC. We value our relationships with our key industry partners and supporters, and initiated several outreach efforts in 2013 in an ongoing effort to enhance those connections.

Global Influence
In the decades following our birth in 1948 as an American organization, AACC has matured into an international association. We are now proud to serve a diverse worldwide community of laboratory professionals, with individuals from 110 countries comprising about 30% of our membership in 2013. We have learned that in today’s increasingly interconnected society, standards and best practices for laboratory medicine must be defined through international collaboration on a global scale.

AACC’s Emerging Countries Program has played a critical role in our efforts to improve laboratory testing worldwide through international partnerships. The program included two free workshops this year, one in Panama City, Panama and one in Santa Cruz, Bolivia. Held in conjunction with each host country’s clinical chemistry association, these sessions were well-attended and enthusiastically received; AACC volunteers provided training and materials in Spanish on best practices in quality control to nearly 400 laboratory professionals. Last year, I had the chance to participate in a similar AACC workshop in Santo Domingo, Dominican Republic and found the experience truly gratifying. I extend my deepest appreciation to all those who have contributed to this promotion of global cross-cultural learning and leadership opportunities. In particular, I would like to thank the Wallace H. Coulter Foundation for the generous support that has made these efforts possible. From 2008 through last year, the Coulter Foundation funded the AACC Emerging Countries Program with a grant of $250,000 per year, and will continue to collaborate with AACC on this initiative as it moves forward.

Conclusions
While my year as AACC President included many memorable moments, some of the best were the opportunities I had to meet, collaborate with, and learn from our members. At the end of 2013, AACC membership stood at nearly 8,000, with a total of 1,230 new members added last year. Your dedication to improving patients’ lives has both humbled and inspired me.

In closing, I would like to congratulate all of AACC’s members for your achievements in 2013, and although there will be many challenges I look forward to the future with great optimism. The impact so many of you are making on laboratory medicine is amazing and bodes well for our profession and healthcare systems. I consider it a privilege to have been able to work with you, in addition to AACC’s incredibly dedicated 2013 Board of Directors, to advance clinical laboratory science and medicine. I am very grateful to you for everything you do for our field, for patients, and for healthcare worldwide.
**2013 FINANCIAL REVIEW**

AACC continues to show steady program growth. Our history of fiscal stability has enabled us to continue to develop programs, services, and resources that keep our members at the forefront of clinical laboratory medicine.

![Historical Revenue & Expenses Chart]

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
<th>Expenses</th>
<th>Net Assets</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>$19,492,000</td>
<td>$18,686,000</td>
<td>$19,237,000</td>
</tr>
<tr>
<td>2012</td>
<td>$19,876,000</td>
<td>$18,547,000</td>
<td>$18,432,000</td>
</tr>
<tr>
<td>2011</td>
<td>$17,497,000</td>
<td>$17,130,000</td>
<td>$17,103,000</td>
</tr>
<tr>
<td>2010</td>
<td>$18,130,000</td>
<td>$16,458,000</td>
<td>$16,735,000</td>
</tr>
<tr>
<td>2009</td>
<td>$17,827,000</td>
<td>$16,267,000</td>
<td>$15,063,000</td>
</tr>
<tr>
<td>2008</td>
<td>$18,323,000</td>
<td>$16,668,000</td>
<td>$13,504,000</td>
</tr>
<tr>
<td>2007</td>
<td>$17,081,000</td>
<td>$16,200,000</td>
<td>$11,848,000</td>
</tr>
<tr>
<td>2006</td>
<td>$17,068,000</td>
<td>$15,500,000</td>
<td>$10,966,000</td>
</tr>
</tbody>
</table>