Pekka Männistö

cobas® Hospital POC solution

AACC-POCT 2012, Prague
cobas® POC Hospital Solution

Challenges of POC
Challenges of POC

- Workflow
- Users
- Training
- Quality
- Data
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Confidence

Control

Efficiency

Transparency

Compliance
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User Management
Quality Control
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User Status and Activity

Certification status & tests performed
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Calibration and Correlation

Confidence

Risk
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Regulatory Documentation
Value-Adding Activities

POC Coordinator Time

- Training
- Re-certification

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Value-Adding Activities

- Reporting to labs
- Clinician engagement
- Representing lab
- Education
- Customer focus

cobas academy
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Single Supplier

Single vendor

Economies of scale

Simplified billing

Simplified logistics & inventory
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Single Supplier

Cost savings

Simplified relationship

Invoice

Trusted Partner
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cobas Point-of-Care Solutions

Confidence  Control

Efficiency  Transparency

Compliance
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All attached together

Confidence

Control

Efficiency

Transparency

Compliance
Thank you for your attention.

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